



# April News Brief

## Residential Sector

### 3 Types of Difficult Clients and How to Handle Them

From the screamers to the whiners, real estate professionals can use the element of surprise to disrupt challenging client behaviors and keep the peace in your working relationship.

*By Melissa Dittmann Tracey, Realtor Magazine, March 4, 2025*

[| Read the full article here.](#)

### Tariff fears are raising construction costs by up to 20%, says Related Group CEO

Building contractors are already hiking prices as much as 20% to offset potential tariffs, a move that could also raise prices of new condos and homes, according to the CEO of developer Related Group.

*By Robert Frank, cnbc.com, March 21, 2025*

[| Read the full article here.](#)

### Take a look inside the world's largest 3D printed housing development

The homes have all the amenities of a conventionally built community. They come in 2- and 3-bedroom models and start at just under \$400,000.

*nbcnews.com, March 13, 2025*

[| Read the full article here.](#)

## Commercial Sector

### 5 reasons why sustainable innovation benefits commercial real estate firms

Here are five main reasons CRE leaders should begin innovating by adopting sustainability measures.

*By Sean Swentek, fastcompany.com March 24, 2025*

[| Read the full article here.](#)

### Trump tariff uncertainty is creating 'volatility' in the commercial real estate: Expert

JLL Capital Markets senior director Jillian Mariutti-Nieder discusses the potential impacts of federal rate cuts and President Donald Trump's tariffs on the commercial real estate industry on 'Mornings with Maria.'

*Mornings With Maria, FoxBusiness.com, March 21, 2025*

[| Watch the video here.](#)

### Southern California Industrial Poised to Rebound in 2025

New legislation set to take effect in 2026 could increase the overall long-term value of industrial properties even while the full impact of potential tariffs on goods from China and other nations is yet to be determined.

*By David Nusbaum, latimes.com, March 23, 2025*

[| Read the full article here.](#)